

InTest Corporation

NYSE American: INTT

17th Annual Midwest IDEAS Conference
August 2026

InTest Corporation

Forward-Looking Statements and Key Performance Metrics

Forward-Looking Statements

This presentation includes forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, as amended. These statements do not convey historical information but relate to predicted or potential future events and financial results, such as statements of the Company's plans, strategies and intentions, or our future performance or goals, that are based upon management's current expectations. These forward-looking statements can often be identified by the use of forward-looking terminology such as "believe," "continue," "guidance," "may," "outlook," "potential," "forecasts," "strategy," or similar terminology. These statements are subject to risks and uncertainties that could cause actual results to differ materially from those expressed or implied by such statements. Such risks and uncertainties include, but are not limited to, any mentioned in this presentation as well as the Company's ability to execute on its VISION 2030 Strategy, realize the potential benefits of acquisitions and successfully integrate any acquired operations, grow the Company's presence in its key target and international markets, manage supply chain challenges, convert backlog to sales and to ship product in a timely manner; the success of the Company's strategy to diversify its markets; the impact of inflation on the Company's business and financial condition; indications of a change in the market cycles in the semi market or other markets served; changes in business conditions and general economic conditions both domestically and globally including changes in U.S. and/or foreign trade policy, rising interest rates and fluctuation in foreign currency exchange rates; changes in the demand for semiconductors; access to capital and the ability to borrow funds or raise capital to finance potential acquisitions or for working capital; changes in the rates and timing of capital expenditures by the Company's customers; and other risk factors set forth from time to time in the Company's Securities and Exchange Commission filings, including, but not limited to, the Annual Report on Form 10-K for the year ended December 31, 2025. Any forward-looking statement made by the Company in this presentation is based only on information currently available to management and speaks to circumstances only as of the date on which it is made. The Company undertakes no obligation to update the information in this presentation to reflect events or circumstances after the date hereof or to reflect the occurrence of anticipated or unanticipated events, except as required by law.

Key Performance Metrics

In addition to the non-GAAP measures described on the next slide, management uses orders and backlog as key performance metrics to analyze and measure the Company's financial performance and results of operations. Management uses orders and backlog as measures of current and future business and financial performance, and these may not be comparable with measures provided by other companies. Orders represent written communications received from customers requesting the Company to provide products and/or services. Backlog is calculated based on firm purchase orders we receive for which revenue has not yet been recognized. Management believes tracking orders and backlog are useful as they are often leading indicators of future performance. In accordance with industry practice, contracts may include provisions for cancellation, termination, or suspension at the discretion of the customer. Given that each of orders and backlog are operational measures and that the Company's methodology for calculating orders and backlog does not meet the definition of a non-GAAP measure, as that term is defined by the U.S. Securities and Exchange Commission, a quantitative reconciliation for each is not required or provided.

Non-GAAP Financial Measures

In addition to disclosing results that are determined in accordance with generally accepted accounting practices in the United States ("GAAP"), we also disclose non-GAAP financial measures. These non-GAAP financial measures consist of adjusted net earnings (loss), adjusted earnings (loss) per diluted share ("adjusted EPS"), adjusted EBITDA, adjusted EBITDA margin, and free cash flow. The Company defines these non-GAAP measures as follows:

- Adjusted Net Earnings (Loss) is derived by adding acquired intangible amortization, restructuring costs, and the tax effect of the adjusting items, to net earnings (loss).
- Adjusted Earnings (Loss) per diluted share ("adjusted EPS") is derived by dividing adjusted net earnings (loss) by diluted weighted average shares outstanding.
- Adjusted EBITDA is derived by adding acquired intangible amortization, restructuring costs, net interest expense, income tax expense, depreciation, and stock-based compensation expense to net earnings.
- Adjusted EBITDA Margin is derived by dividing adjusted EBITDA by revenue.
- Free Cash Flow is derived by subtracting capital expenditures from net cash provided by or used in operating activities.

These results are provided as a complement to the results provided in accordance with GAAP. Adjusted net earnings (loss) and adjusted earnings (loss) per diluted share ("adjusted EPS") are non-GAAP financial measures presented to provide investors with meaningful, supplemental information regarding our baseline performance before acquired intangible amortization, and restructuring costs as management believes these expenses may not be indicative of our underlying operating performance. Adjusted EBITDA and adjusted EBITDA margin are non-GAAP financial measures presented primarily as a measure of liquidity as they exclude non-cash charges for acquired intangible amortization, depreciation and stock-based compensation. In addition, adjusted EBITDA and adjusted EBITDA margin also exclude the impact of restructuring costs, interest income or expense and income tax expense or benefit, as management believes these expenses may not be indicative of our underlying operating performance. Management believes that free cash flow provides meaningful information for evaluating our overall financial performance for comparative periods as it facilitates an assessment of funds available to satisfy current and future obligations and fund acquisitions.

The non-GAAP financial measures presented in this presentation are used by management to make operational decisions, to forecast future operational results, and for comparison with our business plan, historical operating results and the operating results of our peers. Reconciliations from net earnings (loss) and earnings (loss) per diluted share (EPS) to adjusted net earnings (loss) and adjusted earnings (loss) per diluted share ("adjusted EPS") and from net earnings (loss) and net margin to adjusted EBITDA and adjusted EBITDA margin, are contained in the tables below. Management believes these Non-GAAP financial measures are important in evaluating our performance, results of operations, and financial position. We use non-GAAP financial measures to supplement our GAAP results to provide a more complete understanding of the factors and trends affecting our business. Non-GAAP measures as presented in this presentation may differ from and may not be comparable to similarly titled measures used by other companies.

Unlocking the Potential



Vision

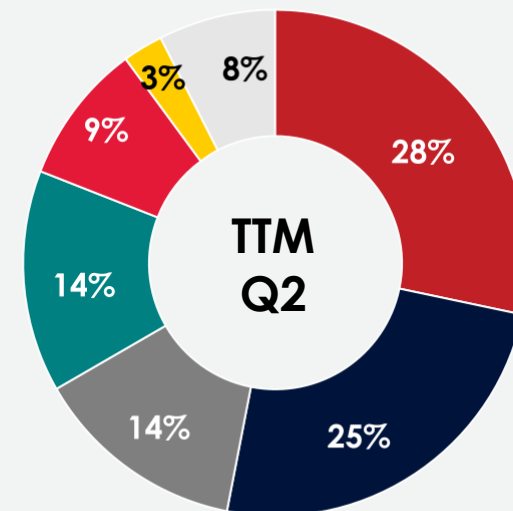
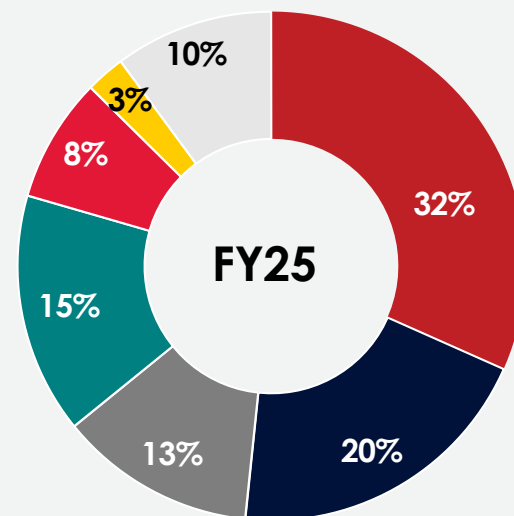
To be the **partner of choice** for innovative test and process technology solutions globally



Mission

Leverage our deep industry knowledge & expertise to **develop and deliver high quality innovative customer solutions** and superior support for complex global challenges

INTEST END MARKETS SERVED



■ Semi ■ Automotive/EV ■ Defense/Aero ■ Industrial
■ Life Sciences ■ Safety/Security ■ Other

- Diversified Technology Company
- Provide highly engineered solutions
- Address market-driven niche applications

Three Technology Divisions

ELECTRONIC TEST



ENVIRONMENTAL TECHNOLOGIES



PROCESS TECHNOLOGIES



GROWTH DRIVERS PER DIVISION

ADVANCED AUTOMATED TESTING

- Semiconductor back-end recovery and growth
- Increasing Semiconductor complexity & yield pressure driving testing demand
- Electronification of end markets
- Ongoing innovation & product differentiation in test platforms

PRECISION TEMPERATURE-CONTROL AND TESTING

- High-growth markets (Defense/Aero & Ultra-Cold Applications)
- Expanding channel partnerships
- Innovation in thermal platforms
- New leadership focused on operational discipline

DIFFERENTIATED PROCESS TECHNOLOGIES

- Front-end Semiconductor demand (SiC/GaN Induction Heating)
- Diversification across verticals (Videology)
- Broad market tailwinds (Auto/EV, Industrial, Defense/Aero)
- Innovative Edge AI imaging solutions & broader integrated solutions

Focusing on Target Markets with Attractive Growth

Estimated ~\$2B Serviceable Addressable Market

Division	Semi	Auto/EV	Def/Aero	Industrial	Life Sciences	Safety/Security
Electronic Test	✓	✓	✓	✓	✓	
Environmental Technologies	✓	✓	✓	✓	✓	
Process Technologies	✓	✓	✓	✓	✓	✓
Estimated Avg. Market Growth*	6%-8%	2%-3% / 15%-20%	5%-7%	3%-6%	6%-9%	8%-10%

CUSTOMER BASE



*Estimates from Company and multiple third-party resources including Yole, TechInsights, Semi.org., Jefferies and Global Market Insights

Mega Trends Provide Growth Tailwinds

Technology advancements create need for innovative test and process solutions

ELECTRONIFICATION

- Advanced Driver-Assistance Systems (ADAS)
- Autonomous Vehicles
- EVs: BEVs, PHEVs, FCEVs
- E-mobility
- Industrial automation
- E-VTOLS



POWER MANAGEMENT

- SiC and GaN devices
- Electric infrastructure
- Battery storage
- Battery advancements
- AI
- Renewables



COMPLEXITY/CRITICALITY

- Advanced packaging
- Chip complexity
- System-on-a-chip
- Advanced defense systems
- Commercial space



Leveraging Global Manufacturing Footprint

 Manufacturing

 New Locations
(2024)



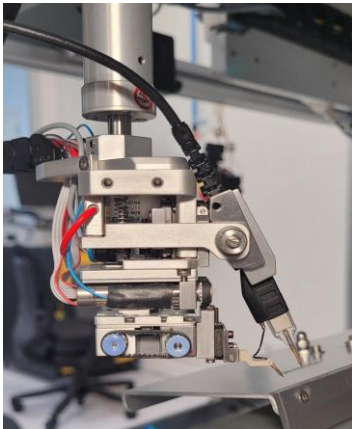
- ✓ Expanding in Malaysia – “in-the-region, for-the-region strategy”
- ✓ Capitalizing on larger presence in Europe
- ✓ Exploring next region to enhance capabilities and improve customer reach

New Products Key to Accelerating Revenue Growth

Delivering innovation and solving customers' complex problems

ELECTRONIC TEST

FLYING PROBE SOLUTIONS



Oscilloscope
Probe



RF Measurement
Probe

ENVIRONMENTAL TECHNOLOGIES

BENCHTOP THERMOSTREAM



PROCESS TECHNOLOGIES

EKOHEAT COMPACT



Executing InTest's Next Phase of Growth

Expand Opportunities in Higher-Margin End Markets

- Semi: accelerating on demand to test high-power devices for the electrified economy
- Defense/Aerospace: higher DoD capacity spending expanding the testing funnel
- Auto/EV: healthy demand on rising vehicle electronic content, paced by multi-year customer programs

Deepen Customer Footprint and Product Leadership

- Growing within strategic accounts, new products gaining traction
- Cross-selling the broader portfolio; extending channel and partner coverage into new customers and geographies

Operating Leverage and Adjusted EBITDA Expansion

- Convert commercial momentum into steadier adjusted EBITDA through operating leverage across the cost structure
- Continue operation review initiated in Q1 - assess manufacturing footprint and business-unit cost structure to lift efficiency and productivity

Outlook for 2026★

Q3 2026 Guidance

- Revenue: \$33 million to \$35 million
- Gross margin: approximately 44%
- Operating expenses: \$13.8 million to \$14.2 million
- Amortization expense : \$0.5 million

Revised Full Year 2026 Guidance

- Revenue: \$135 million to \$140 million (21% Y/Y growth at the midpoint)
- Gross margin: approximately 43%
- Operating expenses: \$55 million to \$57 million
- Amortization expense: \$2.6 million
- Interest expense: \$0.3 million
- Effective tax rate: approximately 18%
- Capital expenditures: 1% - 2% of revenue

Outlook excludes any potential acquisitions and restructuring costs

*Guidance provided as of August 10, 2026. The foregoing guidance is based on management's current views with respect to operating and market conditions and customers' forecasts. It also assumes macroeconomic conditions remain unchanged through the end of the year and does not take into account any extraordinary non-operating expenses that may occur from time to time. Actual results may differ materially from what is provided here today as a result of, among other things, the factors described under "Forward-Looking Statements" on slide 2.

Financial Overview

Orders⁽¹⁾ and Backlog⁽¹⁾

(\$ in millions)

Orders

Q/Q Q2 declined 9%

- Following 3 consecutive \$30M+ quarters
- Semi orders up 56%, strongest intake in 6 quarters
- Auto/EV down 67% after 4 strong quarters
- Defense/Aerospace down 28% against a strong Q1 comparison driven by non-reoccurring orders

Y/Y Q2 increased 4%

- Semi up 64% as Semi funnel begins to convert to orders
- Defense/Aerospace up 70% on higher DoD procurement

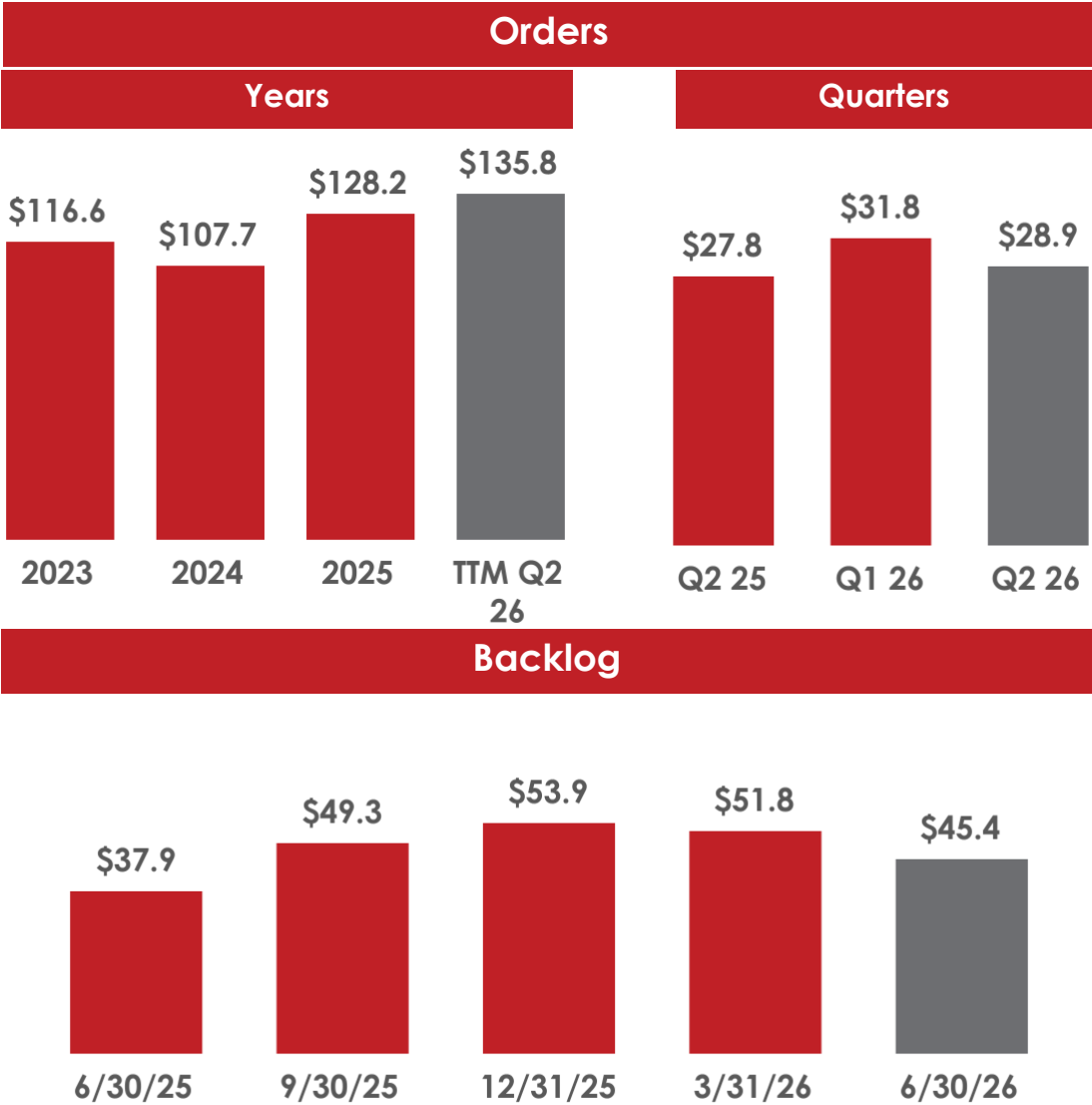
Backlog

Q/Q Q2 declined 12%

- Reflects normalization from prior elevated Auto/EV peak

Y/Y Q2 increased 20%

(1) Orders and Backlog are key performance metrics. Further information can be found under "Key Performance Metrics."



Revenue

(\$ in millions)

74% of Q2 26 revenue from non-Semi markets

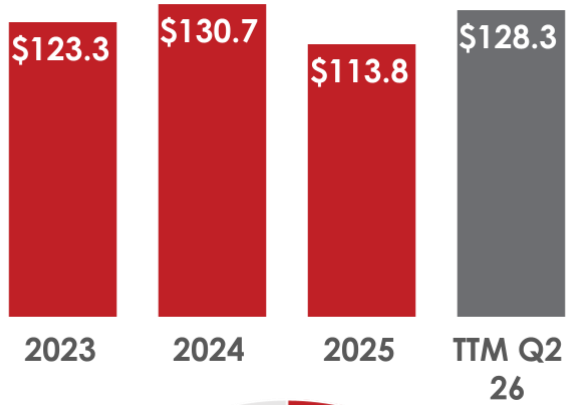
Q/Q Q2 increased 4%

- Net increase due almost entirely to high-revenue, lower-margin Auto/EV shipments
- Partially offset by Defense/Aerospace (against a strong Q1 comparison) Life Sciences, and Semi

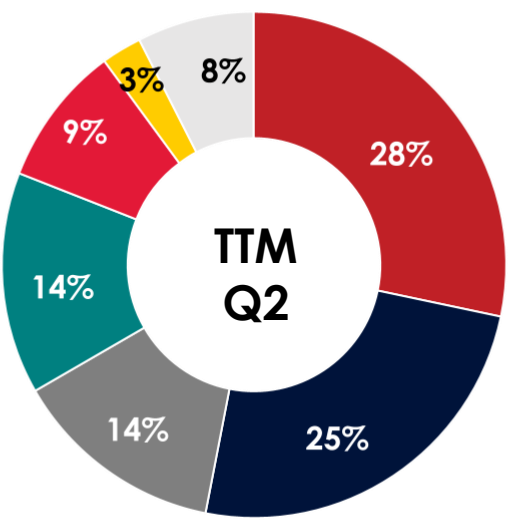
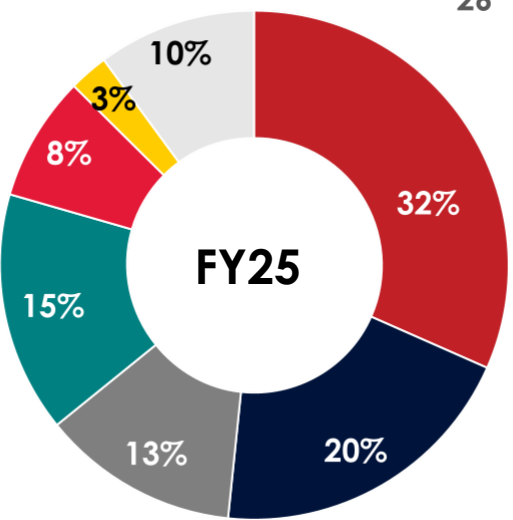
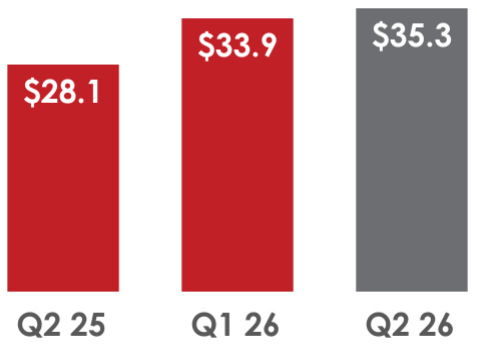
Y/Y Q2 increased 26%

- Reflects continued, gradual recovery in capital spending and deeper penetration of non-Semi markets
- Increases in Auto/EV, Life Sciences, and Industrial partially offset a decline in Semi

Years



Quarters



Semi Auto/EV Defense/Aerospace Industrial
Life Sciences Safety/Security Other

Gross Profit and Margin

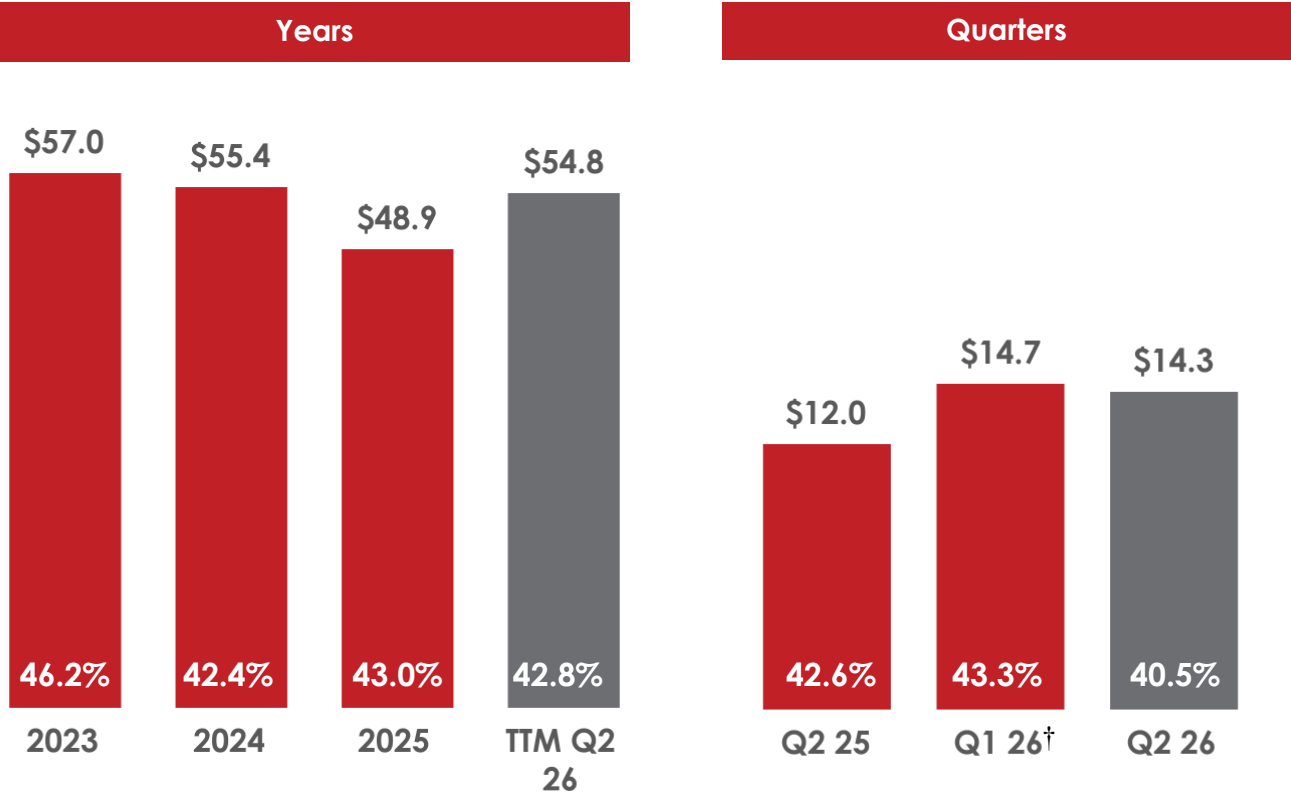
(\$ in millions)

Q/Q Q2 decreased 280 bps

- Shift in product mix toward high-volume, lower-margin Auto/EV revenue
- Measured against revised Q1 margin of 43.3%

Y/Y decreased 210 bps

- Same product mix shift toward lower-margin Auto/EV revenue



† March 31, 2026 as revised

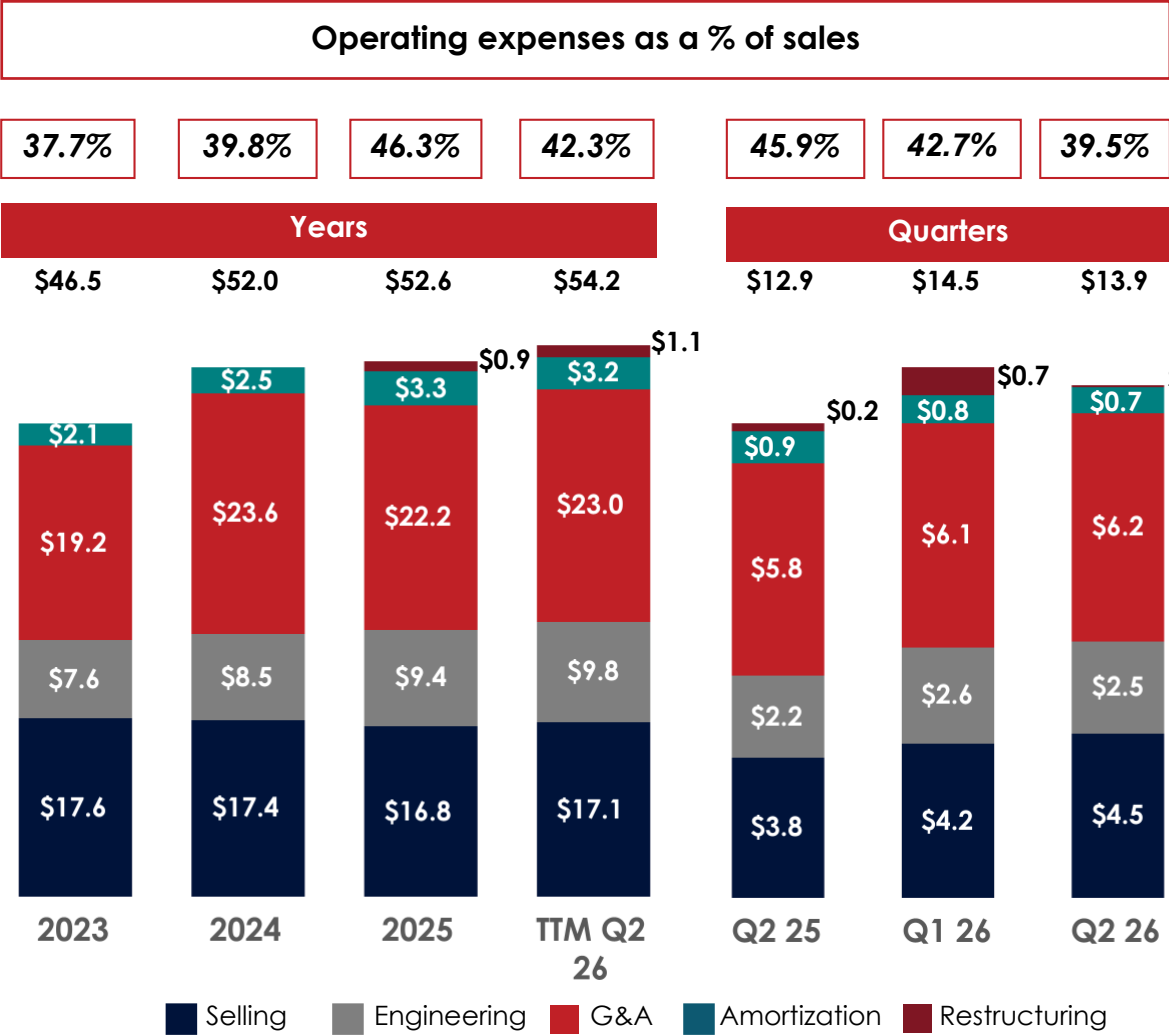
Operating Expenses

(\$ in millions)

Decrease in Q2 26 \$0.5 million for Q/Q reflects \$0.7 million in non-recurring CEO transition costs incurred in Q1 26

Y/Y Q2 increase of \$1.0 million primarily reflected by:

- payroll related merit increases
- higher commission costs (Selling)

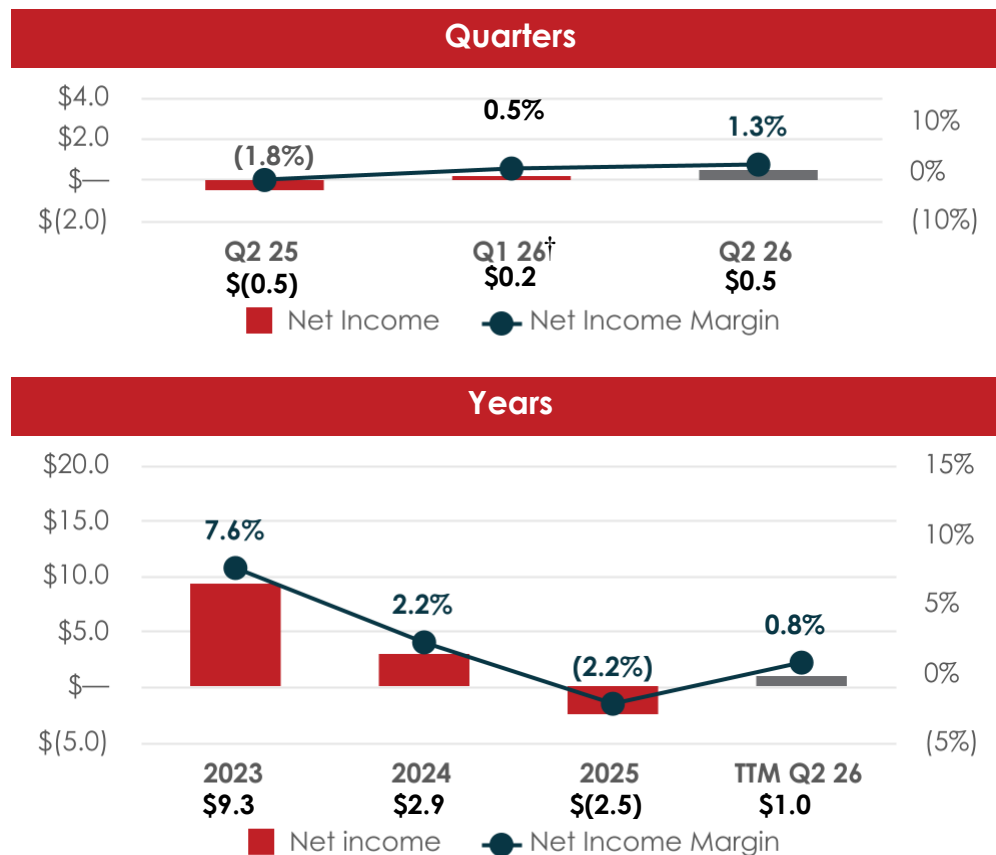


NOTE: Components may not add up to totals due to rounding.

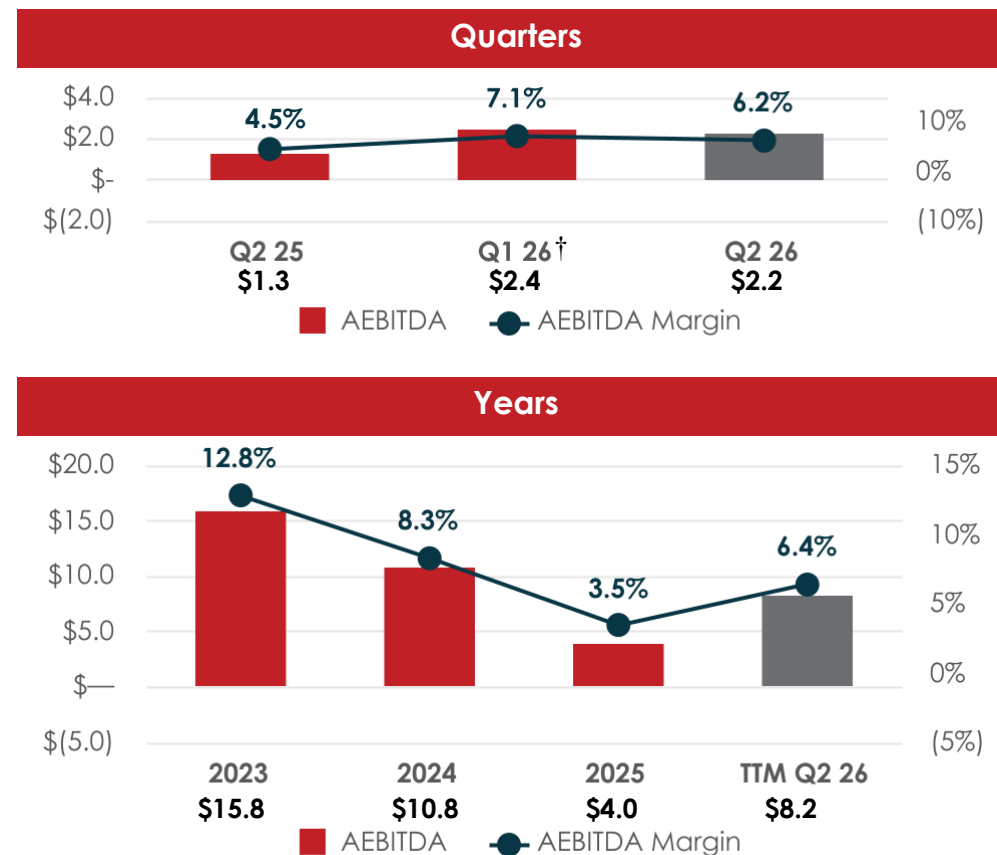
Net Earnings (Loss) and Adjusted EBITDA⁽²⁾

(\$ in millions, except margin percentages)

Net Earnings (Loss)



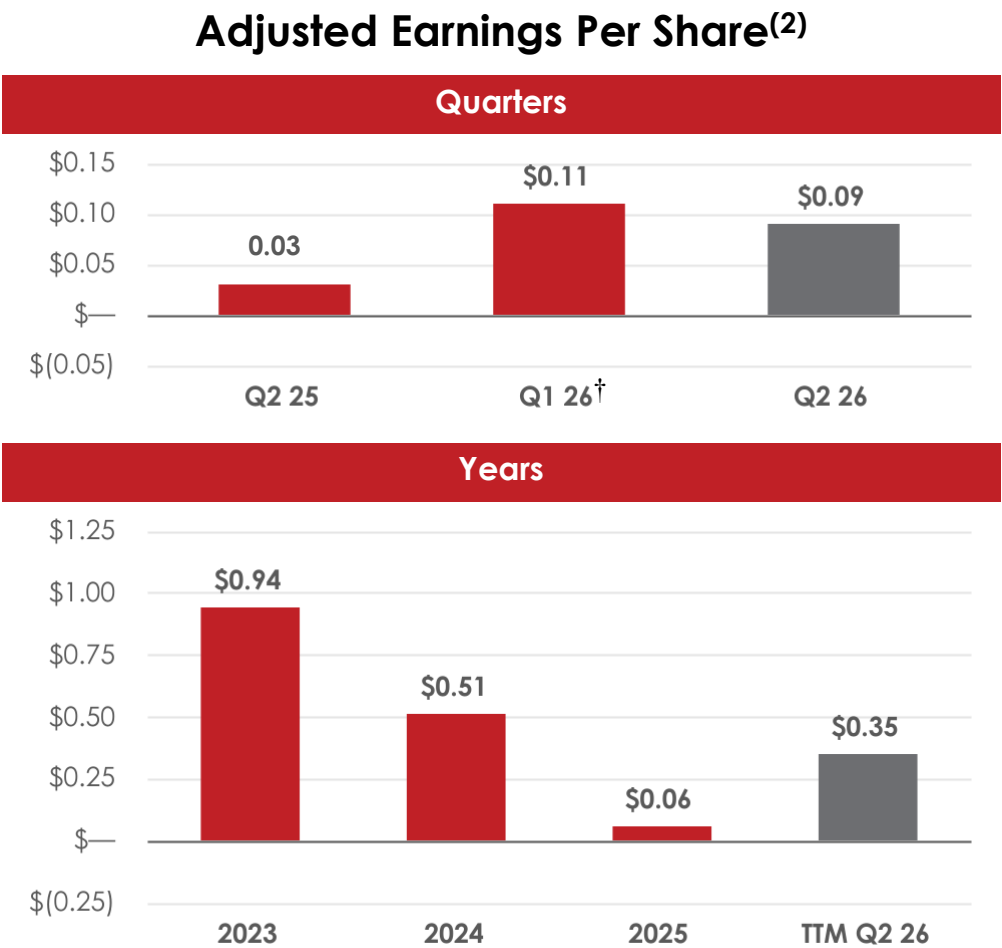
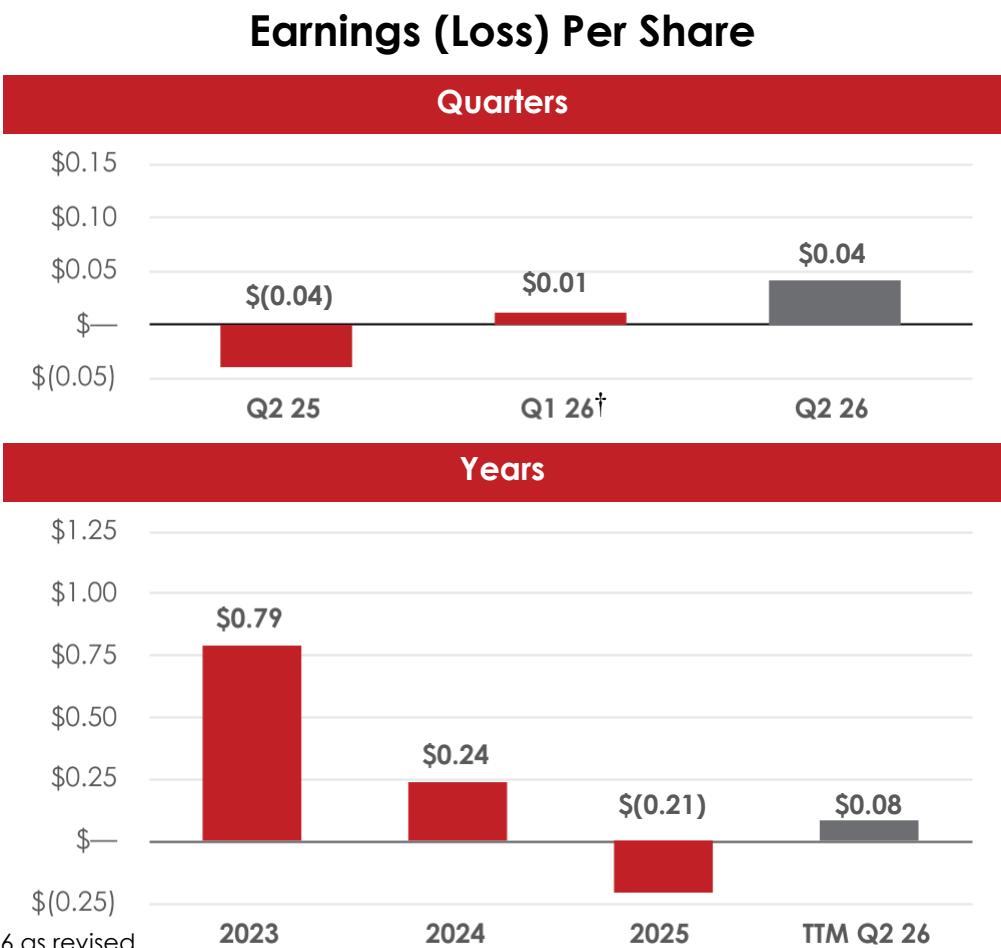
Adjusted EBITDA⁽²⁾



† March 31, 2026 as revised

(2) Adjusted Net Earnings (Loss), Adjusted EPS, Adjusted EBITDA, Adjusted EBITDA Margin and Free Cash Flow are non-GAAP financial measures. Further information can be found under "Non-GAAP Financial Measures." See also the reconciliations of GAAP financial measures to non-GAAP financial measures within the "Supplemental Information" that accompanies this presentation.

Earnings (Loss) per Share and Adjusted Earnings per Share⁽²⁾



⁽²⁾ Adjusted Net Earnings (Loss), Adjusted EPS, Adjusted EBITDA, Adjusted EBITDA Margin and Free Cash Flow are non-GAAP financial measures. Further information can be found under "Non-GAAP Financial Measures." See also the reconciliations of GAAP financial measures to non-GAAP financial measures within the "Supplemental Information" that accompanies this presentation.

Capital Structure and Cash Flow

Cash Flow (\$ in millions)	Three Months Ended		Six Months Ended	
	6/30/26	6/30/25	6/30/26	6/30/25
Net cash provided by (used in) operating activities	\$6.3	\$(0.7)	\$3.0	\$4.8
Capital expenditures	(0.4)	(0.5)	(1.0)	(0.7)
Free cash flow ^{(2), (3)} (Non-GAAP)	\$5.9	\$(1.2)	\$2.0	\$4.2



Reduced term debt by \$1.0 million during Q2 26



Approximately \$62 million in liquidity at 6/30/26

- Includes \$22.1 million in cash and cash equivalents
- \$40 million borrowing capacity (extended through August 28, 2026)



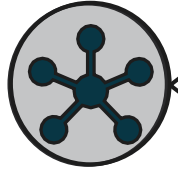
Leverage ratio was 0.8x (debt/TTM Adj. EBITDA⁽²⁾)

Capitalization (\$ in millions)	6/30/26	6/30/25	12/31/25
Cash, cash equivalents and restricted cash	\$22.1	\$19.2	\$18.1
Total debt	\$6.2	\$10.1	\$7.5
Shareholders' equity	\$107.7	\$102.6	\$103.6
Total capitalization	\$113.9	\$112.7	\$111.1

(2) Adjusted Net Earnings (Loss), Adjusted EPS, Adjusted EBITDA, Adjusted EBITDA Margin and Free Cash Flow are non-GAAP financial measures. Further information can be found under "Non-GAAP Financial Measures." See also the reconciliations of GAAP financial measures to non-GAAP financial measures within the "Supplemental Information" that accompanies this presentation.

(3) Figures may not sum precisely to the totals due to rounding conventions.

InTest Investment Highlights



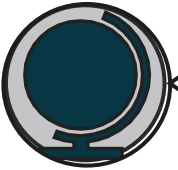
Diversification in Action: ~74% of Q1 Revenues from non-Semi



Strengthening Market Readiness and Competitive Position



Delivering Innovative New Solutions in Targeted Growth Markets



Expanding Global Reach to Better Serve Customers



Strong Financial Management

WELL POSITIONED FOR GROWTH AND POTENTIAL SEMI MARKET RECOVERY

Appendix

Electronic Test Division

Highly-Engineered
Automated Test Solutions

ADVANCED AUTOMATED TESTING

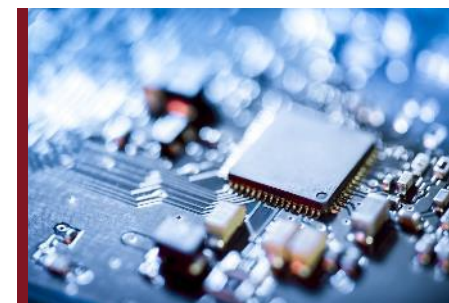
- Docking solutions
- Manipulators
- Electrical interfaces
- Flying probe testers
- Battery test systems
- Automated electronics and optical test solutions

SERVING DIVERSE END MARKETS

- Back-end semi
- Auto/EV
- Industrial
- Life sciences
- Defense/aero
- Consumer electronics

The InTest Advantage

- **Engineering expertise** combined with strong customer partnerships
- Multi-test **functionality** across products and solutions
- Setting the standard for **Quality Assurance**
- **Configurable** designs catering to customer-specific applications
- Exceptional control and **flexibility** promotes streamlined operations
- **Integrated systems** for the most challenging applications



**FY 2025
REVENUE (49%)**



Environmental Technologies Division

A global leader in precision temperature control solutions

PRECISION TEMPERATURE-CONTROL AND TESTING

- Integrated circuits
- Printed circuit boards
- Electronic components and products
- Low temperature industrial process chillers

SERVING DIVERSE END MARKETS

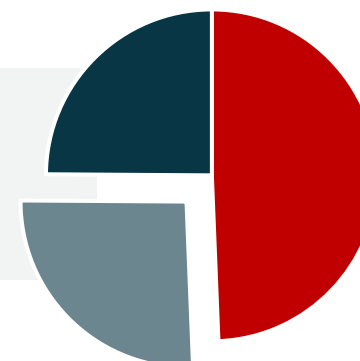
- Semiconductor
- Defense/aero
- Automotive/EV
- Life sciences
- Industrial

The InTest Advantage

- **Broadest range** of temperature testing solutions
- Superior product performance providing **accurate temperature control** from -185°C to 500°C
- Offers **rapid temperature cycling** up to 100°C/minute to accelerate test processing time and improve throughput



**FY 2025
REVENUE (26%)**



Process Technologies Division

Technical expertise and customized solutions for wide variety of applications across multiple markets

PROCESS TECHNOLOGIES

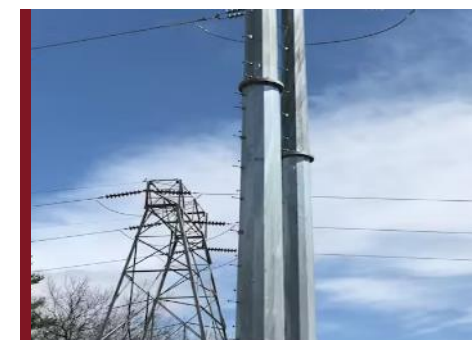
- Induction heating solutions
- Embedded image capture systems

SERVING DIVERSE MARKETS

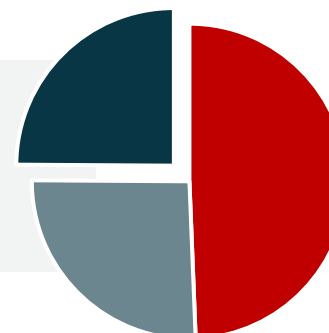
- Packaging & consumer products
- Automotive/EV
- Defense/aero
- Semiconductor crystal growth and epitaxy
- Energy and utilities
- Medical devices
- Fasteners

The InTest Advantage

- Engineering expertise, robust and **precise heating solutions** and THE LAB to prove the process
- Board level image capture and **edge AI technology** enables positioning, identification and inspection
- Nearly **20,000 induction heating systems** and more than **1.2 Million cameras** installed in more than 50 countries



FY 2025
REVENUE (25%)



Thank you.